

Find your perfect match!



***First Date For France
Tasting***

Wednesday 15 February 2012

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Introduction



Welcome to 'First Date for France'!

I am delighted to welcome you to the First Date for France tasting and hope that you will find it both interesting and valuable.

Today's exhibitors are exciting French producers showcasing wines not yet available on the UK market.

These French growers and winemakers will be delighted to introduce you to their distinctive, terroir-driven wines.

Look out for the focus tasting table "La Vie en Rosé" which will give you a taste of the new rosé 2011 vintage from various French regions.

There's sure to be a perfect match for your list.

Anne Burchett
Managing Director
Sopexa UK

Floor Plan

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| ■ Bordeaux | ■ Provence |
| ■ Burgundy | ■ Rhône |
| ■ Champagne | ■ South West |
| ■ Jura | ■ Multi-Region |
| ■ Languedoc-Roussillon | (Alsace/Burgundy/Bordeaux/
Rhône/Alsace/Other) |

The producers have been sorted by region of provenance.
To see the alphabetical list of producers, please go to page 5.
















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La Vie en Rosé

*Taste the new rosé 2011 vintage
from various French regions*



1 - AOC Champagne, Rosé de Saignée Grand Cru, Champagne Ernest Remy, 2008

Alcohol: 12% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): 1,000

Ex-cellar price in €: available on request

STAND 18

2 - AOC Rosé de Loire, Domaine de Montigny, 2010

Alcohol: 12% - Grape varieties: Gamay 70%, Cabernet Franc 30%

Availability (75cl bottles): 4,000

Ex-cellar price in €: available on request

STAND 31

3 - AOC Reuilly, Les Lignis, Domaine Valéry Renaudat, 2011

Alcohol: 13% - Grape varieties: Pinot Gris 100%

Availability (75cl bottles): 20,000

Ex-cellar price in €: 4.6

STAND 35

4 - AOC Touraine, Pineau d'Aunis, Manoir de la Vignière, 2011

Alcohol: 12.5% - Grape varieties: Pineau d'Aunis 100%

Availability (75cl bottles): 6,500

Ex-cellar price in €: 3.10

STAND 27

5 - AOC Touraine, Les Galipettes, Lionel Gosseaume, 2011

Alcohol: 12.5% - Grape varieties: Gamay Noir 100%

Availability (75cl bottles): 1,500

Ex-cellar price in €: 3.10

STAND 32

6 - AOC Sancerre, Rosé Origine, Domaine Roblin Matthias et Emile, 2011

Alcohol: 12.5% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): 2,500

Ex-cellar price in €: available on request

STAND 28

7 - AOC Beaujolais, Domaine de Sermezy, Chevrier Patrice, 2011

Alcohol: 12% - Grape varieties: Gamay 100%

Availability (75cl bottles): 2,000

Ex-cellar price in €: available on request

STAND 2

8 - AOC Côtes de Provence, Cuvée Aurélien, Domaine du Clos Gautier, 2011

Alcohol: 13.5% - Grape varieties: Grenache 40%, Cinsault 40%, Rolle 20%

Availability (75cl bottles): 3,200

Ex-cellar price in €: available on request

STAND 38

9 - AOC Côtes de Provence Sainte-Victoire, Prestige Rosé, Domaine de Saint Ser, 2011

Alcohol: 13% - Grape varieties: Grenache 35%, Cinsault 30%, Syrah 30%, Rolle 5%
Availability (75cl bottles): 20,000
Ex-cellar price in €: 5.45

STAND 37

10 - AOC Côtes de Provence, Clos Gautier, Domaine du Clos Gautier, 2011

Alcohol: 13% - Grape varieties: Grenache 50%, Cinsault 50%
Availability (75cl bottles): 53,000
Ex-cellar price in €: available on request

STAND 38

11 - AOC Côtes de Provence, Tradition Rosé, Domaine de Saint Ser, 2011

Alcohol: 13% - Grape varieties: Grenache 40%, Cinsault 30%, Syrah 30%
Availability (75cl bottles): 30,000
Ex-cellar price in €: 4

STAND 37

12 - Vin de Pays des Alpilles, La Belle Pierre, 2011

Alcohol: 12.5% - Grape varieties: Grenache 100%
Availability (75cl bottles): 4,000
Ex-cellar price in €: 2.50

STAND 23

13 - AOC Ventoux, Château Campagne Bacchus, 2011

Alcohol: 13% - Grape varieties: Grenache 60%, Cinsault 40%
Availability (75cl bottles): 5,000
Ex-cellar price in €: 3.40

STAND 40

14 - AOC Costières de Nîmes, Le Pigeonnier, Grands Vins de Pazac, 2010

Alcohol: 13.5% - Grape varieties: Grenache 60%, Syrah 20%, Cinsault 10%, Carignan 10%
Availability (75cl bottles): 5,000
Ex-cellar price in €: 3

STAND: 42

15 - AOC Côtes du Rhône, Sceau du Prince, Cellier des Princes, 2011

Alcohol: 13% - Grape varieties: Grenache 80%, Syrah & Cinsault 20%
Availability (75cl bottles): 100,000
Ex-cellar price in €: 2.59

STAND 39

16 - AOC Corbières, Démon de l'Évêque, Les Vins Pierre Richard – Château Bel Évêque, 2011

Alcohol: 13% - Grape varieties: Cinsault, Syrah, Grenache
Availability (75cl bottles): 10,000
Ex-cellar price in €: 4.12

STAND 24

17 - AOC Corbières, Château Bel Evêque, Les Vins Pierre Richard – Château Bel Evêque, 2011

Alcohol: 13% - Grape varieties: Syrah, Grenache

Availability (75cl bottles): 10,000

Ex-cellar price in €: 4.33

STAND 24

18 - IGP Oc, Black Hamburg, Grands Vins de Pazac, 2011

Alcohol: 13% - Grape varieties: Muscat de Hambourg 100%

Availability (75cl bottles): 4,000

Ex-cellar price in €: 3.34

STAND 42

19 - Vin de Pays d'Oc, La Belle Pierre, 2011

Alcohol: 12.5% - Grape varieties: Cabernet Franc 100%

Availability (75cl bottles): 5,000

Ex-cellar price in €: 2.40

STAND 23

20 - AOC Bordeaux, Château Buisson Redon, Grains de Terroirs, 2011

Alcohol: 13% - Grape varieties: Cabernet Franc 100%

Availability (75cl bottles): 3,000

Ex-cellar price in €: 2.25

STAND 7

21 - AOC Bordeaux Clairet, Château Pin des Graves, Instant Fraîcheur, Vignobles Benoit's, 2010

Alcohol: 13.5% - Grape varieties: Cabernet Franc 70%, Merlot 30%

Availability (75cl bottles): 6,000

Ex-cellar price in €: 3.50

STAND 9

22 - AOC Bordeaux Rosé, Prêtexte, Union de Producteurs de Lugon, 2011

Alcohol: 13% - Grape varieties: Cabernet 80%, Merlot 20%

Availability (75cl bottles): 15,000

Ex-cellar price in €: 2.15

STAND 8

23 - AOC Bordeaux, Le Rosé de Bujan, Château Bujan, 2011

Alcohol: 12.5% - Grape varieties: Merlot 70%, Cabernet Sauvignon 30%

Availability (75cl bottles): 3,000

Ex-cellar price in €: 3.10

STAND 4

24 - AOC Bordeaux Rosé, Grandes Versannes, Union de Producteurs de Lugon, 2011

Alcohol: 13% - Grape varieties: Merlot 100%

Availability (75cl bottles): 15,000

Ex-cellar price in €: 2.15

STAND 8

La Vie en Rosé

25 - IGP Côtes de Gascogne, Java, Domaine Chiroulet – SARL Maison Fezas, 2011

Alcohol: 12% - Grape varieties: Merlot, Tannat

Ex-cellar price in €: 2.05

STAND 46

26 - AOC Côtes du Marmandais, Ferran Pradets, Cave du Marmandais, 2011

Alcohol: 13.5% - Grape varieties: Merlot 60%, Abouriou 30%, Cabernet Franc 10%

Availability (75cl bottles): 20,000

Ex-cellar price in €: 2.39

STAND 45

27 - AOC Côtes du Marmandais, Mez Vinea, Cave du Marmandais, 2011

Alcohol: 13.5% - Grape varieties: Abouriou 45%, Merlot 35%, Cabernet Franc 20%

Availability (75cl bottles): 20,000

Ex-cellar price in €: 2

STAND 45

28 - AOC Côtes du Marmandais, Quezaco, Cave du Marmandais, 2011

Alcohol: 13.5% - Grape varieties: Abouriou 45%, Merlot 35%, Cabernet Franc 20%

Availability (75cl bottles): 30,000

Ex-cellar price in €: 2.55

STAND 45

Exhibitors' Information



STAND 1

Cave de Kientzheim - Anne Boecklin

10, rue des Vieux Moulins - 68240 Kientzheim - France

Contact: Christelle Moris
Email: c.moris@cave-kayserberg.com
Tel: 00 33 3 89 47 13 19
Fax: 00 33 3 89 47 34 38
Website: www.cave-kayserberg.com

**Looking for:
Wholesalers/Importer-Agent**

The wine growers of the Kientzheim-Kaysersberg Co-op manage 160 ha. with holdings in four Grands Crus including Schlossberg. They practise sustainable viticulture and craft a wide range of wines from food-friendly traditional varietals to Crémants and Vendanges Tardives. Harvesting is entirely by hand. The winery was named 'Best French Wine Producer' by the IWSC in 2010.

1 - AOC Alsace, Riesling, 2009, white

Alcohol: 12.5% - Grape varieties: Riesling 100%
Availability (75cl bottles): 50,000
Ex-cellar price: 3.25 €

2 - AOC Alsace, Riesling Exception, 2008, white

Alcohol: 12% - Grape varieties: Riesling 100%
Availability (75cl bottles): 3,000
Ex-cellar price: 5.20 €

3 - AOC Alsace, Gewurztraminer, 2010, white

Alcohol: 12.5% - Grape varieties: Gewurztraminer 100%
Availability (75cl bottles): 50,000
Ex-cellar price: 4.05 €

4 - AOC Alsace Grand Cru Schlossberg, Riesling, 2009, white

Alcohol: 13% - Grape varieties: Riesling 100%
Availability (75cl bottles): 10,000
Ex-cellar price: 6.10 €

5 - AOC Alsace Grand Cru Furstentum, Gewurztraminer, 2009, white

Grape varieties: Gewurztraminer 100%
Availability (75cl bottles): 5,000
Ex-cellar price: 6.55 €

STAND 1 Coquard (Maison)

Le Boitier - 69620 Theizé en Beaujolais - France

Contact: Christophe Coquard
Email: contact@maison-coquard.com
Tel: 00 33 4 74 71 11 59
Fax: 00 33 4 74 71 11 60
Website: www.maison-coquard.com

**Looking for: Multiple grocers
and specialists/Wholesalers/
On Trade/Importer-Agent**

A 'boutique' merchant house. After working for leading wineries in California, New Zealand and South Africa as well as in France, Christophe Coquard took charge of his family estate in 2004. He now produces 'simple yet resolutely original' wines from the Beaujolais and Mâconnais, including the brand 'Clochemerle', which pay homage to the New World but respect the notion of terroir. Sustainable viticulture [some sites certified by Terra Vitis].

1 - AOC Beaujolais-Villages, Clochemerle, 2011, red

Alcohol: 12.5% - Grape varieties: Gamay 100%
Availability (75cl bottles): Approx 150,000
Ex-cellar price: 3.29 €

2 - AOC Fleurie, Cru Beaujolais, Fleurs du Printemps, Coquard, 2010, red

Alcohol: 13% - Grape varieties: Gamay 100%
Availability (75cl bottles): 50,000+
Ex-cellar price: 5.19 €

3 - AOC Brouilly, Cru Beaujolais, Fruité Minéral, Coquard, 2010, red

Alcohol: 13% - Grape varieties: Gamay 100%
Availability (75cl bottles): 40,000
Ex-cellar price: 4.75 €

4 - AOC Morgon, Epices & Cannelle, Coquard, 2011, red

Alcohol: 13% - Grape varieties: Gamay 100%
Availability (75cl bottles): 75,000+
Ex-cellar price: 4.59 €

5 - AOC Saint-Amour, Cru en Beaujolais, Les Coeurs de l'Amour, Coquard, 2011, red

Alcohol: 13% - Grape varieties: Gamay 100%
Availability (75cl bottles): 60,000+
Ex-cellar price: 5.75 €

STAND 2

Chevrier Patrice - Domaine de Sermezy

Sermezy - 69220 Charenty en Beaujolais - France

Contact: Patrice Chevrier
Email: pchevrier@free.fr
Tel: 00 33 6 32 26 76 76
Fax: 00 33 4 74 66 86 55
Website: www.vins-pchevrier.fr

**Looking for: Independent retailers/
Wholesalers/On Trade
/Importer-Agent**

Fifth generation, 18 ha. family-owned estate, expanded by Patrice Chevrier now includes a range of Beaujolais Crus (Brouilly, Chiroubles and Fleurie), as well as AOC Beaujolais and Beaujolais-Villages, including white, rosé and Crémant. Sustainable viticulture and a combination of traditional and modern cellar techniques are practised to make aromatic wines that combine finesse and body.

1 - AOC Beaujolais, Domaine de Sermezy, 2011, rosé

Alcohol: 12% - Grape varieties: Gamay 100%
Availability (75cl bottles): 2,000
Ex-cellar price: available on request

2 - AOC Bourgogne, Domaine de Sermezy, 2010, white

Alcohol: 13% - Grape varieties: Chardonnay 100%
Availability (75cl bottles): 500
Ex-cellar price: available on request

3 - AOC Beaujolais-Villages, Domaine de Sermezy, 2011, white

Alcohol: 13% - Grape varieties: Chardonnay 100%
Availability (75cl bottles): 2,000
Ex-cellar price: available on request

4 - AOC Beaujolais-Villages, Domaine de Sermezy, 2011, red

Alcohol: 12.8% - Grape varieties: Gamay 100%
Availability (75cl bottles): 3,000
Ex-cellar price: available on request

5 - AOC Brouilly, Domaine de Sermezy, 2011, red

Alcohol: 12.8% - Grape varieties: Gamay 100%
Availability (75cl bottles): 4,000
Ex-cellar price: available on request

6 - AOC Chiroubles, Cadolle de Grille Midi, 2010, red

Alcohol: 12.8% - Grape varieties: Gamay 100%
Availability (75cl bottles): 4,000
Ex-cellar price: available on request

7 - AOC Fleurie, Domaine de Sermezy, 2009, red

Alcohol: 12.8% - Grape varieties: Gamay 100%
Availability (75cl bottles): 2,400
Ex-cellar price: available on request

STAND 3

Domaine de la Fond Moiroux

Fond Moiroux Haut - 69640 Cogny - France

Contact: Bernd and Marie Bachhausen
Email: info@fondmoiroux.com
Tel: 00352 621 150 020
Website: www.fondmoiroux.com

**Looking for: Independent retailers/
Wholesalers/On Trade
/Importer-Agent**

A 16 ha. estate founded in 1789 at Cogny in southern Beaujolais, it was restored by Bernd Bachhausen in 2008. It has holdings in Moulin-à-Vent and Brouilly as well as Beaujolais-Villages and Beaujolais. A hectare of Chardonnay was also planted at Cogny in 2009. Both sustainable and organic viticulture is practised with the aim of making structured, age-worthy wines that express the true typicity of their terroir

1 - AOC Beaujolais, Cuvée Volaine, 2009, red

Alcohol: 13.6% - Grape varieties: Gamay 100%
Availability (75cl bottles): 10,000
Ex-cellar price: 3 €

2 - AOC Beaujolais, Cuvée Volaine, 2010, red

Alcohol: 12.55% - Grape varieties: Gamay 100%
Availability (75cl bottles): 10,000
Ex-cellar price: 3 €

3 - AOC Beaujolais-Villages, Domaine Fond Moiroux, 2009, red

Alcohol: 12.76% - Grape varieties: Gamay 100%
Availability (75cl bottles): 3,000
Ex-cellar price: 3.50 €

4 - AOC Beaujolais-Villages, Domaine Fond Moiroux, 2010, red

Alcohol: 12.6% - Grape varieties: Gamay 100%
Availability (75cl bottles): 4,000
Ex-cellar price: 3.50 €

5 - AOC Brouilly, Domaine Fond Moiroux, 2010, red

Alcohol: 12.7% - Grape varieties: Gamay 100%
Availability (75cl bottles): 5,000
Ex-cellar price: 5.50 €

6 - AOC Moulin-à-Vent, Domaine Fond Moiroux, 2009, red

Alcohol: 13% - Grape varieties: Gamay 100%
Availability (75cl bottles): 6,000
Ex-cellar price: 6.50 €

7 - AOC Moulin-à-Vent, Domaine Fond Moiroux, 2010, red

Alcohol: 12.15% - Grape varieties: Gamay 100%
Availability (75cl bottles): 8,000
Ex-cellar price: 6.50 €

STAND 4 **Château Bujan**

5, Bujan - 33710 Gauriac - France

Contact: Pascal Méli

Email: pmeli@alienor.fr

Tel: 00 33 5 57 64 86 56

Fax: 00 33 5 57 64 93 96

Website: www.chateau-bujan.com

Looking for:
Wholesalers/On Trade
/Importer-Agent

Red AOC Côtes de Bourg and AOC Bordeaux Rosé from a 16 ha. estate farmed sustainably.

The aim is to make spicy, balanced wines that express fruit and finesse without over-extraction or strong tannins. The wines are sold exclusively by the estate and not through any Bordeaux merchant.

1 - AOC Bordeaux, Le Rosé de Bujan, 2011, rosé

Alcohol: 12.5% - Grape varieties: Merlot 70%, Cabernet Sauvignon 30%

Availability [75cl bottles]: 3,000

Ex-cellar price: 3.10 €

2 - AOC Côtes de Bourg, Château Bujan, 2010, red

Alcohol: 13.5% - Grape varieties: Merlot 75%, Cabernet Sauvignon 20%, Cabernet Franc 5%

Availability [75cl bottles]: 10,000

Ex-cellar price: 4.75 €

STAND 5 Château de Malleret

Chemin de Malleret - 33290 Le Pian-Médoc - France

Contact: Béatrice Nectoux
Email: beatrice.nectoux@chateau-malleret.fr
Tel: 00 33 5 56 35 05 36
Fax: 00 33 5 56 35 05 38
Website: www.chateau-malleret.fr

**Looking for:
Independent retailers/
Wholesalers/Importer-Agent**

Château de Malleret is a substantial Cru Bourgeois Supérieur directed by Bruno Vonderheyden since 2006. Its 57 ha. of vineyards, farmed sustainably on sandy gravel soils in the communes of Le Pian-Médoc and Ludon, are divided equally between Merlot and Cabernet Sauvignon, with Cabernet Franc and a little Petit Verdot. Classic Bordeaux winemaking, with rigorous selection, cold oak and 33% new oak barrels each year.

1 - AOC Haut-Médoc, Le Baron de Malleret, 2009, red

Alcohol: 13.5% - Grape varieties: Cabernet Sauvignon 52%, Cabernet Franc 27%, Merlot 21%
Availability (75cl bottles): 36,000
Ex-cellar price: available on request

2 - AOC Haut-Médoc, Le Baron de Malleret, 2010, red

Alcohol: 14% - Grape varieties: Cabernet Sauvignon 42%, Cabernet Franc 35%, Merlot 23%
Availability (75cl bottles): 50,000
Ex-cellar price: available on request

3 - AOC Haut-Médoc, Cru Bourgeois, Château de Malleret, 2009, red

Alcohol: 14% - Grape varieties: Merlot 56%, Cabernet Sauvignon 41%, Petit Verdot 3%
Availability (75cl bottles): 80,000
Ex-cellar price: available on request

4 - AOC Haut-Médoc, Cru Bourgeois, Château de Malleret, 2010, red

Alcohol: 14% - Grape varieties: Merlot 52%, Cabernet Sauvignon 44%, Petit Verdot 4%
Availability (75cl bottles): 130,000
Ex-cellar price: available on request

5 - AOC Margaux, M, 2008, red

Alcohol: 13.5% - Grape varieties: Merlot 100%
Availability (75cl bottles): 2,000
Ex-cellar price: available on request

6 - AOC Margaux M, 2009, red

Alcohol: 14% - Grape varieties: Merlot 100%
Availability (75cl bottles): 5,000
Ex-cellar price: available on request

7 - AOC Margaux, M, 2010, red

Alcohol: 14% - Grape varieties: Merlot 100%
Availability (75cl bottles): 18,000
Ex-cellar price: available on request

STAND 6

Château Les Graves de Viaud

1, Lieu-dit Viaud - 33710 Pugnac - France

Contact: Philippe Betschart

Email: info@lesgravesdeviaud.fr

Tel: 00 33 5 57 68 94 37

Fax: 00 33 5 57 68 94 43

Website: www.lesgravesdeviaud.com

Philippe Betschart acquired this fine old estate in 2010 with 11.5 ha. of vines on south-facing gravel and clay soils in the heart of the appellation of Côtes de Bourg and converted into biodynamic regime. Two ranges are produced, each a powerful expression of their terroir: one with subtle oakage, the other vinified as naturally as possible to reveal more minerality in the wine.

Looking for:
**Multiple grocers and specialists/
Independent retailers/Wholesalers/
On Trade/Importer-Agent**

1 - AOC Côtes de Bourg, Château Les Graves de Viaud, Grande Cuvée, 2009, red

Alcohol: 14% - Grape varieties: Merlot 85%, Cabernet Sauvignon 15%

Availability (75cl bottles): 8,000

Ex-cellar price: available on request

2 - AOC Côtes de Bourg, Cuvée Prestige, 2009, red

Alcohol: 14% - Grape varieties: Merlot 70%, Cabernet Sauvignon 15%, Cabernet Franc 15%

Availability (75cl bottles): 20,000

Ex-cellar price: available on request

3 - AOC Côtes de Bourg, Les Cadets, 2010, red

Alcohol: 13.5% - Grape varieties: Cabernet Sauvignon 70%, Cabernet Franc 15%, Merlot 15%

Availability (75cl bottles): 600

Ex-cellar price: available on request

Biodynamic wine

4 - AOC Côtes de Bourg, Terroir, 2009, red

Alcohol: 14% - Grape varieties: Merlot 85%, Cabernet Franc 15%

Availability (75cl bottles): 1,400

Ex-cellar price: available on request

STAND 7 Grains de Terroirs

284, Lartigues - 33330 Saint Sulpice de Faleyrens - France

Contact: Bertrand Seze, Anne-Marie Leglise

Email: maynevieil@aol.com

Tel: 00 33 5 57 74 30 06

Fax: 00 33 5 57 84 39 33

Website: www.maynevieil.winealley.com/www.terroirsenliberte.com

**Looking for: Multiple grocers and
specialists/ Independent retailers/
Wholesalers/On Trade/Direct Sales/
Importer-Agent**

Grains de Terroir is a group of three family-run estates which work together to export their wine from different parts of Bordeaux: Bertrand Seze, Château Mayne Vieil, Fronsac; Danielle Dubois, Château Orisse du Casse, Saint-Emilion and Anne-Marie Leglise, Château Lamourette, Sauternes. They offer a large and attractive range of style, available from a single address.

1 - AOC Bordeaux Blanc Sec, Château Lamourette, 2010, white

Alcohol: 13% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 1,200

Ex-cellar price: 2.80 €

2 - AOC Bordeaux, Château Buisson Redon, 2011, rosé

Alcohol: 13% - Grape varieties: Cabernet Franc 100%

Availability (75cl bottles): 3,000

Ex-cellar price: 2.25 €

3 - AOC Bordeaux, Château Buisson Redon, Cuvée Réservee, 2009, red

Alcohol: 14% - Grape varieties: Merlot 50%, Cabernet Franc 50%

Availability (75cl bottles): 20,000

Ex-cellar price: 2 €

4 - AOC Fronsac, Château Moine Martin, 2009, red

Alcohol: 14% - Grape varieties: Merlot 70%, Cabernet Franc 30%

Availability (75cl bottles): 5,000

Ex-cellar price: 2.70 €

5 - AOC Côtes de Castillon, Clos de la Vieille Eglise, 2009, red

Alcohol: 12.5% - Grape varieties: Merlot 90%, Cabernet Franc 10%

Availability (75cl bottles): 1,200

Ex-cellar price: 3.40 €

6 - AOC Graves, Château Grava-Lacoste, 2009, red

Alcohol: 12.5% - Grape varieties: Merlot 70%, Cabernet Sauvignon 30%

Availability (75cl bottles): 3,000

Ex-cellar price: 3.90 €

7 - AOC Saint-Emilion, Château Bertinat Lartigue, 2009, red

Alcohol: 12.5% - Grape varieties: Merlot 90%, Cabernet Franc 10%

Availability (75cl bottles): 1,800

Ex-cellar price: 5.40 €



8 - AOC Fronsac, Château Mayne Vieil, Cuvée Alienor, 2009, red

Alcohol: 14.5% - Grape varieties: Merlot 100%

Availability (75cl bottles): 7,000

Ex-cellar price: 5.70 €

9 - AOC Saint-Emilion, Château Orisse du Casse, 2005, red

Alcohol: 13% - Grape varieties: Merlot 80%, Cabernet Sauvignon 20%

Availability (75cl bottles): 1,200

Ex-cellar price: 9.50 €

10 - AOC Sauternes, Château Lamourette, 2005, sweet white

Alcohol: 13% - Grape varieties: Sémillon 95%, Muscadelle 5%

Availability (75cl bottles): 3,000

Ex-cellar price: 11.60 € 75cl / 6.40 € 37,5cl

STAND 8

Union de Producteurs de Lugon

6, rue Louis Pasteur - 33240 Lugon - France

Contact: Didier Toulemond

Email: d.toulemond@cavedelugon.com

Tel: 00 33 5 57 55 00 85

Fax: 00 33 5 57 55 55 34

Website: www.cavedelugon.com

**Looking for: Multiple grocers and
specialists/ Independent retailers/
On Trade/Importer-Agent**

Important co-operative, founded in 1937, producing 1.5 million bottles/year from 920 ha. of AOC Bordeaux Rosé, Bordeaux Supérieur, Fronsac, Canon Fronsac and Crémant de Bordeaux. Bordeaux Blanc soon to be added to the range. Sustainable methods of viticulture and production are used and some growers are converting to organic viticulture.

1 - AOC Bordeaux, Comte de Meynac, 2010, red

Alcohol: 13.5% - Grape varieties: Merlot 90%, Cabernet Franc 10%

Availability (75cl bottles): 6,000

Ex-cellar price: 2.20 €

2 - AOC Bordeaux, Château Vieux Meyney, 2010, red

Alcohol: 13.5% - Grape varieties: Merlot 90%, Cabernet Franc 10%

Availability (75cl bottles): 8,000

Ex-cellar price: 2.40 €

3 - AOC Bordeaux, Château de la Roque, 2010, red

Alcohol: 13.5% - Grape varieties: Merlot 95% Cabernet Franc 5%

Availability (75cl bottles): 12,000

Ex-cellar price: 2.40 €

4 - AOC Bordeaux Supérieur, Clos des Moines, 2009, red

Alcohol: 13.5% - Grape varieties: Merlot 100%

Availability (75cl bottles): 8,000

Ex-cellar price: 3 €

5 - AOC Fronsac, Château Jeanrousse, 2009, red

Alcohol: 13.5% - Grape varieties: Merlot 95%, Cabernet Franc 5%

Availability (75cl bottles): 6,000

Ex-cellar price: 3.30 €

6 - AOC Canon-Fronsac, Oratio, 2009, red

Alcohol: 13.5% - Grape varieties: Merlot 100%

Availability (75cl bottles): 12,000

Ex-cellar price: 3.30 €



7 - AOC Bordeaux Rosé, Grandes Versannes, 2011, rosé

Alcohol: 13% - Grape varieties: Merlot 100%

Availability (75cl bottles): 15,000

Ex-cellar price: 2.15 €

8 - AOC Bordeaux Rosé, Prétexle, 2011, rosé

Alcohol: 13% - Grape varieties: Cabernet 80%, Merlot 20%

Availability (75cl bottles): 15,000

Ex-cellar price: 2.15 €

9 - AOC Fronsac, Château de la Roque, 2009, red

Alcohol: 13.5% - Grape varieties: Merlot 95%, Cabernet 5%

Availability (75cl bottles): 12,000

Ex-cellar price: 3.10 €

10 - AOC Fronsac, Oratio, 2009, red

Alcohol: 13.5% - Grape varieties: Merlot 95%, Cabernet 5%

Availability (75cl bottles): 15,000

Ex-cellar price: 2.60 €



STAND 9 Vignobles Benoit's

7, bis La Garosse 33620 Laruscade - France

Contact: Fabien Lemeilleur
Email: flemeilleur@vignobles-benoits.com
Tel: 00 33 6 83 57 40 73 / 00 33 5 57 33 00 23
Website: www.vignobles-benoits.com

**Looking for:
Multiple grocers and specialists/
Wholesalers/Importer-Agent**

Benoît Latouche and Benoît Vinet joined forces in 2007 and launched their wines for the first time together in 2010. They control 59 ha. of vines in AOC Blaye Côtes de Bordeaux, AOC Côtes de Bordeaux and AOC Bordeaux. Their range on show will include dry white and Clairet as well as their red wines. Sustainable viticulture is practised and 8ha. are in conversion to organic.

1 - AOC Blaye, Côtes de Bordeaux, Château Pin des Graves, Instant Fraîcheur, 2010, red

Alcohol: 14% - Grape varieties: Merlot 100%
Availability (75cl bottles): 50,000
Ex-cellar price: 3.50 €

2 - AOC Blaye, Côtes de Bordeaux, Terroir Pin des Graves, 2010, white

Alcohol: 13% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 20,000
Ex-cellar price: 3.50 €

3 - AOC Bordeaux Clairet, Château Pin des Graves, Instant Fraîcheur, 2010, rosé

Alcohol: 13.5% - Grape varieties: Cabernet Franc 70%, Merlot 30%
Availability (75cl bottles): 6,000
Ex-cellar price: 3.50 €

4 - AOC Blaye, Côtes de Bordeaux, Château Pin des Graves, Rencontre, 2010, red

Alcohol: 13.5% - Grape varieties: Merlot 60%, Cabernet Sauvignon 40%
Availability (75cl bottles): 25,000
Ex-cellar price: 4.60 €

5 - AOC Blaye, Côtes de Bordeaux, Château Camille Gaucheraud, Exception, 2008, red

Alcohol: 13.5% - Grape varieties: Merlot 55%, Cabernet Sauvignon 45%
Availability (75cl bottles): 5,000
Ex-cellar price: 6.32 €

STAND 10

Vignobles Desplat

Château la Clide - 33330 Puisseguin - France

Contact: Edouard Desplat
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Tel: 00 33 5 57 74 61 10
Fax: 00 33 5 57 74 58 30

Looking for:
Independent retailers/Direct
Sales/On Trade/Importer-Agent

Third generation family estate, producing high-quality, age-worthy wines, from a 7 ha. vineyard farmed sustainably. They will be presenting their new prestige cuvée: Primo du Château La Clide.

1 - AOC Saint-Emilion Grand Cru, Château la Clide, 2008, red

Alcohol: 13.5% - Grape varieties: Merlot 95%, Cabernet Franc 5%
Availability (75cl bottles): 3,000
Ex-cellar price: 14 €

2 - AOC Saint-Emilion Grand Cru, Château la Clide, 2009, red

Alcohol: 13.5% - Grape varieties: Merlot 95%, Cabernet Franc 5%
Availability (75cl bottles): 6,000
Ex-cellar price: 15 €

3 - AOC Saint-Emilion Grand Cru, Primo du Château la Clide, 2008, red

Alcohol: 13% - Grape varieties: Cabernet Franc 95%, Merlot 5%
Availability (75cl bottles): 240
Ex-cellar price: 35 €

4 - AOC Saint-Emilion Grand Cru, Primo du Château la Clide, 2009, red

Alcohol: 13.5% - Grape varieties: Cabernet Franc 85%, Merlot 15%
Availability (75cl bottles): 1,200
Ex-cellar price: 35 €

STAND 11

Vignobles Giresse - Château Gravettes-Samonac

Le Bourg - 33710 Samonac - France

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gravettes.samonac@orange.fr
Tel: 00 33 6 19 14 06 51// 00 33 6 07 68 98 60
Fax: 00 33 5 57 68 36 43

**Looking for: Multiple grocers and
specialists/ Independent retailers/
Wholesalers/On trade/Direct sales/
Importer-Agent**

28 ha. old family estate producing AOC Côtes de Bourg, expanded in recent years by Gérard and Sylvie Giresse. The vineyards, in the heart of the appellation on clay-limestone soils, face south. Three wines are made, each one a traditional Bordeaux blend of Merlot, Cabernet Franc and Cabernet Sauvignon. Cuvée Prestige (old vines, new oak), Cuvée Élégance (selected parcels aged in oak) and Cuvée Tradition (young vines, aged in tank) – all to the highest possible standards. Sustainable viticulture.

1 - AOC Côtes de Bourg, Château Gravettes-Samonac, Cuvée Élégance, 2008, red

Alcohol: 13% - Grape varieties: Merlot 70%, Cabernet Sauvignon 20%, Cabernet Franc 10%
Availability (75cl bottles): 18,000
Ex-cellar price: 3.20 €

2 - AOC Côtes de Bourg, Château Gravettes-Samonac, Cuvée Élégance, 2009, red

Alcohol: 13.5% - Grape varieties: Merlot 70%, Cabernet Sauvignon 20%, Cabernet Franc 10%
Availability (75cl bottles): 12,000
Ex-cellar price: 3.30 €

3 - AOC Côtes de Bourg, Château Gravettes-Samonac, Cuvée Prestige, 2009, red

Alcohol: 13.5% - Grape varieties: Merlot 65%, Cabernet Sauvignon 20%, Cabernet Franc 15%
Availability (75cl bottles): 6,000
Ex-cellar price: 5.30 €

4 - AOC Côtes de Bourg, Château Gravettes-Samonac, Cuvée Tradition, 2009, red

Alcohol: 13.5% - Grape varieties: Merlot 75%, Cabernet Sauvignon 20%, Cabernet Franc 5%
Availability (75cl bottles): 10,000
Ex-cellar price: 2.90 €

STAND 12

Château de Beaufort

11, rue Vivant Gardin - 21200 Beaune - France

Contact: Stéphanie Pouzin, Jean-Jacques Coudray
Email: chateau@david-de-beaufort.com
Tel: 00 33 6 28 27 10 38
Website: www.david-de-beaufort.com

Looking for:
**Independent retailers/Wholesalers/
Direct Sales/On Trade
/Importer-Agent**

Jean-Jacques Coudray makes fine wines from 2ha. of vines from a historic estate: Grand Cru Echezeaux, Premiers Crus Vosne-Romanée and Gevrey-Chambertin, Nuits-Saint-Georges and Premier Cru Puligny-Montrachet. His aim, using non-interventionist winemaking, is finesse rather than power: age-worthy wines that express the true character of each terroir. Sustainable viticulture.

1 - AOC Puligny-Montrachet Premier Cru, Les Combettes, 2004, white

Alcohol: 13% - Grape varieties: Chardonnay 100%
Availability (75cl bottles): on request
Ex-cellar price: available on request

2 - AOC Puligny-Montrachet Premier Cru, Les Combettes, 2005, white

Alcohol: 13% - Grape varieties: Chardonnay 100%
Availability (75cl bottles): on request
Ex-cellar price: available on request

3 - AOC Vosne-Romanée Premier Cru, La Croix Rameau, 2007, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%
Availability (75cl bottles): on request
Ex-cellar price: available on request

4 - AOC Gevrey-Chambertin Premier Cru, Les Cazetiers, 2005, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%
Availability (75cl bottles): available on request
Ex-cellar price: on request

5 - AOC Gevrey-Chambertin Premier Cru, Champeaux, 2006, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%
Availability (75cl bottles): on request
Ex-cellar price: available on request

6 - AOC Nuits-Saint-Georges, Au Bas de Combe, 2006, red

Alcohol: 12.5% - Grape varieties: Pinot Noir 100%
Availability (75cl bottles): on request
Ex-cellar price: available on request

STAND 13

Domaine J-Louis et J-Christophe Bersan

20, rue du Docteur Tardieux - 89530 Saint-Bris-le-Vineux - France

Contact: J-Christophe Bersan
Email: jean-louis.bersan@wanadoo.fr
Tel: 00 33 3 86 53 33 73
Fax: 00 33 3 86 53 38 45
Website: www.bersan.fr

Looking for:
**Independent retailers/
Wholesalers/Direct sales/
Importer-Agent**

A father and son team manage this old family-owned estate with 20 ha of vines, in conversion to organic viticulture, producing a range of appellations from the Yonne: Saint-Bris, Chablis, Bourgogne Côtes d'Auxerre (red and white), Aligoté and Irancy. Some of the wine is aged in the family's spectacular eleventh and thirteenth-century vaulted cellars beneath the village of Saint-Bris.

1 - AOC Bourgogne Aligoté, 2011, white

Alcohol: 12.5% - Grape varieties: Aligoté 100%

Availability (75cl bottles): 18,000

Ex-cellar price: 5.50 €

Currently converting to organic farming

2 - AOC Côtes d'Auxerre Blanc, Chardonnay, 2010, white

Alcohol: 12.5% - Grape varieties: Chardonnay 100%

Availability (75cl bottles): 4,000

Ex-cellar price: 6.50 €

Currently converting to organic farming

3 - AOC Côtes d'Auxerre Blanc, Cuvée Louis Bersan, 2010, white

Alcohol: 12.5% - Grape varieties: Chardonnay 100%

Availability (75cl bottles): 4,000

Ex-cellar price: 8 €

Currently converting to organic farming

4 - AOC Saint-Bris, Sauvignon, 2010, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 15,000

Ex-cellar price: 6.50 €

Currently converting to organic farming

5 - AOC Saint-Bris, Cuvée Montembrase, 2010, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 4,000

Ex-cellar price: 8 €

Currently converting to organic farming

6 - AOC Chablis, 2010, white

Alcohol: 12.5% - Grape varieties: Chardonnay 100%

Availability (75cl bottles): 10,000

Ex-cellar price: 8 €

Currently converting to organic farming

7 - AOC Côtes d'Auxerre Rouge, Pinot Noir, 2010, red

Alcohol: 12.5% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): 20,000

Ex-cellar price: 6.50 €

Currently converting to organic farming



8 - AOC Côtes d'Auxerre Rouge, Cuvée Louis Bersan, 2010, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): 5,000

Ex-cellar price: 10 €

Currently converting to organic farming

9 - AOC Irancy, 2010, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): 3,000

Ex-cellar price: 10 €

Currently converting to organic farming

10 - AOC Irancy, Cuvée Louis Bersan, 2010, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): 4,000

Ex-cellar price: 14 €

Currently converting to organic farming

STAND 14 **Maison Albert Sounit**

5, place du Champ de Foire - 71150 Rully - France

Contact: Anne Mourllion
Email: albert.sounit@wanadoo.fr
Tel: 00 33 3 85 87 20 71
Fax: 00 33 3 85 87 09 71
Website: www.albert-sounit.fr

Looking for:
Wholesalers/Importer-Agent

Merchant house which also owns 12 ha of its own vineyards: Domaine Bernollin. The speciality of the house is Crémant de Bourgogne but it also produces still red and white wines through sustainable viticulture from the Côte Chalonnaise, including Mercurey, Rully and Montagny Premier Cru. The house offers clients the possibility to choose their own degree of dosage for Crémant de Bourgogne.

1 - AOC Crémant de Bourgogne, Cuvée Prestige, NV, sparkling

Alcohol: 12.5% - Grape varieties: Pinot Noir 60%, Chardonnay 40%
Availability (75cl bottles): 35,000
Ex-cellar price: 4.98 €

2 - AOC Bourgogne Blanc, Côte Chalonnaise, Sous la Roche, 2008, white

Alcohol: 12.5% - Grape varieties: Chardonnay 100%
Availability (75cl bottles): 13,000
Ex-cellar price: 5.50 €

3 - AOC Montagny Premier Cru, Les Coères, 2008, white

Alcohol: 13.5% - Grape varieties: Chardonnay 100%
Availability (75cl bottles): 6,000
Ex-cellar price: 7.90 €

4 - AOC Montagny Premier Cru, Les Chaniots, 2008, white

Alcohol: 13.5% - Grape varieties: Chardonnay 100%
Availability (75cl bottles): 7,000
Ex-cellar price: 11 €

5 - AOC Rully Blanc, Les Saint-Jacques, 2009, white

Alcohol: 13% - Grape varieties: Chardonnay 100%
Availability (75cl bottles): 6,000
Ex-cellar price: 9.50 €

6 - AOC Bourgogne Rouge, Côte Chalonnaise, Les Corbaisons, 2009, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%
Availability (75cl bottles): 10,000
Ex-cellar price: 7.50 €

7 - AOC Rully Premier Cru, Les Préaux, 2008, red

Alcohol: 13.5% - Grape varieties: Pinot Noir 100%
Availability (75cl bottles): 2,500
Ex-cellar price: 10.25 €

8 - AOC Mercurey Premier Cru, Clos des Montaigus, 2008, red

Alcohol: 13.5% - Grape varieties: Pinot Noir 100%
Availability (75cl bottles): 3,000
Ex-cellar price: 11.50 €



STAND 15 Pion «le meilleur du vin»

ZA Les Champs Lins - 21190 Meursault - France

Contact: Don Krsinar

Email: don.krsinar@pionsas.com

Tel: 00 33 3 80 20 80 55 // 00 33 6 87 43 74 25

Fax: 00 33 3 80 20 80 56

Website: www.pionwines.com

**Looking for: Multiple grocers and
specialists/ Independent retailers/
Wholesalers/On Trade/Direct Sales**

A family company founded in 1950, based in Burgundy, Pion distributes wines from over 500 estates across France, including Domaine de la Romanée-Conti. It offers a rigorous selection including wine from the best new and emerging estates, excellent warehousing conditions, competitive prices, fast service and the possibility of shipping mixed pallets.

1 - AOC Mâcon Chaintré, Domaine Cornin, 2010, white

Alcohol: 13% - Grape varieties: Chardonnay 100%

Availability (75cl bottles): on request

Ex-cellar price: 5.30 €

Organic

2 - AOC Meursault, Clos des Meix Chaveaux, Domaine Latour-Labille, 2010, white

Alcohol: 13% - Grape varieties: Chardonnay 100%

Availability (75cl bottles): on request

Ex-cellar price: 14.80 €

3 - AOC Bourgogne Rouge, Domaine Coillot, 2010, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): 4,000

Ex-cellar price: 5.50 €

4 - AOC Bourgogne Rouge, L'Oncle Paul, Domaine Moissant-Bonnard, 2009, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): 3,000

Ex-cellar price: 5.80 €

Organic

5 - AOC Santenay, Domaine Clair, 2010, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): on request

Ex-cellar price: 7.05 €

6 - AOC Nuits-Saint-Georges, Domaine Remoriquet, 2010, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): on request

Ex-cellar price: 12.95 €

7 - AOC Savigny-lès-Beaune Rouge, Domaine Pavelot, 2009, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): on request

Ex-cellar price: 10.25 €



8 - AOC Morey Saint-Denis, Domaine Gibourg, Clos de la Bidaude, 2010, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): on request

Ex-cellar price: 13.75 €

9 - AOC Bordeaux Supérieur, Château Curton la Perrière, Cuvée No 5, 2009, red

Alcohol: 13% - Grape varieties: Merlot 100%

Availability (75cl bottles): on request

Ex-cellar price: 3.40 €

10 - AOC Saumur, Les Champs Jeannin, 2010, red

Alcohol: 13% - Grape varieties: Cabernet Franc, Cabernet Sauvignon

Availability (75cl bottles): on request

Ex-cellar price: 3.40 €

Organic

STAND 17

Champagne Déroutillat

23, rue des Chapelles - 51530 Monthelon - France

Contact: Fanny Déroutillat
Email: champagne.deroutillat@wanadoo.fr
Tel: 00 33 3 26 59 76 54
Fax: 00 33 3 26 59 77 27
Website: www.champagne-deroutillat.fr

**Looking for: Independent retailers/
Wholesalers/On Trade/Direct sales/
Importer-Agent**

A family-owned house, founded in 1929 and a member of 'Champagnes des Vignerons'. It strives to combine the best of tradition and eco-friendly modern technology. Its six award-winning Champagnes, in a variety of styles, as well as Ratafia and Marc de Champagne, are blended from the three main Champagne varieties.

1 - AOC Champagne, Fleur de Bulles Brut, NV, sparkling

Alcohol: 12% - Grape varieties: Pinot Meunier 55%, Chardonnay 30%, Pinot Noir 15%
Availability (75cl bottles): 30,000
Ex-cellar price: 11.71 €

2 - AOC Champagne Premier Cru, L'Esprit Blanc de Blancs Brut, NV, sparkling

Alcohol: 12% - Grape varieties: Chardonnay 100%
Availability (75cl bottles): 8,000
Ex-cellar price: 12.96 €

3 - AOC Champagne Rosé, Arthémia Brut, NV, sparkling

Alcohol: 12% - Grape varieties: Chardonnay 85%, Pinot Meunier 15%
Availability (75cl bottles): 5,000
Ex-cellar price: 13.38 €

4 - AOC Champagne, Georges-William, Secret de Famille Brut, NV, sparkling

Alcohol: 12% - Grape varieties: "secret blend"
Availability (75cl bottles): 10,000
Ex-cellar price: 12.54 €

STAND 19 Champagne Jacquinet & Fils

34-36, rue Maurice Cerveaux - BP 48 - 51202 Epernay Cedex - France

Contact: Jean-Manuel Jacquinet

Email: contact@champagne-jacquinet.com

Tel: 00 33 3 26 54 36 81

Fax: 00 33 3 26 55 67 33

Website: www.champagne-jacquinet.com

**Looking for: Independent retailers/
Wholesalers/On Trade/Direct sales/
Importer-Agent**

Champagne house overlooking Epernay, founded in 1947 and now headed by oenologist Jean-Manuel Jacquinet. Annual production is 450,000 bottles from 17 ha. of Chardonnay and Pinot Noir which are farmed sustainably. Vintage wines are made from old vines planted between 1947 and 1964. Long lees-ageing is a feature of the house: apart from Rosé, Vintage wines are kept sur lattes for a minimum of ten years.

1 - AOC Champagne, Private Cuvée Brut, NV, sparkling

Alcohol: 12% - Grape varieties: Chardonnay 70%, Pinot Noir 30% (Harvest 2008 80%, Reserve wine 20%)

Availability (75cl bottles): 5,000

Ex-cellar price: 14.90 € for under 480 bottles

2 - AOC Champagne, Symphonie Millésime, Vieilles Vignes, 2000, sparkling

Alcohol: 12% - Grape varieties: Chardonnay 60%, Pinot Noir 40%

Availability (75cl bottles): 800

Ex-cellar price: 22.70 €

3 - AOC Champagne, Symphonie Rose, Millésime 2005, sparkling

Alcohol: 12% - Grape varieties: Chardonnay 60%, Pinot Noir 40%

Availability (75cl bottles): 500

Ex-cellar price: 25.10 €

4 - AOC Champagne, Harmonie, 1996, sparkling

Alcohol: 12% - Grape varieties: Chardonnay 80 %, Pinot Noir 20%

Availability (75cl bottles): 200

Ex-cellar price: 29.80 €

STAND 20 Domaine Caves Jean Bourdy

41, rue St Vincent - 39140 Arlay - France

Contact: Jean-François Bourdy
Email: cavesjeanbourdy@wanadoo.fr
Tel: 00 33 3 84 85 03 70
Fax: 00 33 3 84 85 13 94
Website: www.cavesjeanbourdy.com

**Looking for:
Importer-Agent**

Fifteenth generation family estate producing AOC Côtes du Jura, Château Chalon and Crémant du Jura; biodynamic since 2006 (certified by Demeter). Winemaking seeks to maintain traditional methods unchanged for two centuries, with vinification and maturation for between four and seven years in old oak. Substantial stocks of old vintages are also available.

1 - AOC Côtes du Jura, 2007, red

Alcohol: 12.5% - Grape varieties: Pinot Noir 33%, Poulsard 33%, Trousseau 33%

Availability (75cl bottles): 1,500

Ex-cellar price: 6.80 €

Biodynamic wine

2 - AOC Côtes du Jura, 2007, white

Alcohol: 12.5% - Grape varieties: Chardonnay 100%

Availability (75cl bottles): 2,500

Ex-cellar price: 6.80 €

Biodynamic wine

3 - AOC Côtes du Jura, Vin Jaune, 2004, white

Alcohol: 14% - Grape varieties: Savagnin 100%

Availability (75cl bottles): 400

Ex-cellar price: 32 €

Biodynamic wine

4 - AOC Château Chalon, Vin Jaune, 2004, white

Alcohol: 14% - Grape varieties: Savagnin 100%

Availability (75cl bottles): 300

Ex-cellar price: 40 €

Biodynamic wine

5 - AOC Crémant du Jura, NV, sparkling

Alcohol: 12% - Grape varieties: Chardonnay 100%

Availability (75cl bottles): 1,500

Ex-cellar price: 6 €

6 - Liqueur Comtoise, Galant des Abbesses, NV, liqueur

Alcohol: 16% - Grape varieties: Poulsard 100%

Availability (75cl bottles): 200

Ex-cellar price: 22 €

STAND 21

Château Salitis

11600 Conques sur Orbiel - France

Contact: Anne Marandon Maurel
Email: salitis@orange.fr
Tel: 00 33 4 68 77 16 10
Fax: 00 33 4 68 77 05 69

**Looking for: Multiple grocers and
specialists/ Independent retailers/
Wholesalers/Importer-Agent**

Fifth generation family-owned estate, a leader in AOC Cabardès, also produces AOC Languedoc and IGP Pays d'Oc from 110 ha. of vines managed sustainably.

Thanks to their location near the city of Carcassonne, their complex, elegant and fruity wines explore the interplay of Atlantic and Mediterranean climatic influences.

1 - IGP Oc, Domaine Salitis, Sauvignon, 2010, white

Alcohol: 13.5% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 2,500

Ex-cellar price: 2.50 €

Currently converting to organic farming (3rd year)

2 - IGP Oc, Domaine Salitis, Viognier, 2010, white

Alcohol: 14% - Grape varieties: Viognier 100%

Availability (75cl bottles): 2,000

Ex-cellar price: 4.60 €

Currently converting to organic farming (3rd year)

3 - AOC Cabardès, Château Salitis, 2011, rosé

Alcohol: 13% - Grape varieties: Syrah, Grenache, Cabernet Franc

Availability (75cl bottles): 10,000

Ex-cellar price: 3.10 €

4 - AOC Cabardès, Château Salitis, Cuvée Equinoxe, 2010, red

Alcohol: 14% - Grape varieties: Cabernet Franc, Syrah, Grenache, Merlot

Availability (75cl bottles): 16,000

Ex-cellar price: 4.65 €

5 - AOC Cabardès, Château Salitis, Cuvée Premium, 2008, red

Alcohol: 13.5% - Grape varieties: Merlot, Syrah, Grenache, Cabernet Sauvignon

Availability (75cl bottles): 25,000

Ex-cellar price: 3.25 €

6 - AOC Cabardès, Château Salitis, Cuvée des Dieux, 2005, red

Alcohol: 13.5% - Grape varieties: Syrah, Cabernet Sauvignon, Grenache, Merlot, Côt

Availability (75cl bottles): 6,000

Ex-cellar price: 5.10 €

STAND 23

La Belle Pierre

Caveau de la Croix Couverte - 590, route de Fourques - 30300 Beaucaire
France

Contact: Paul Sutton
Email: contact@la-belle-pierre.com
paulmsutton@gmail.com
Tel: 00 33 4 66 59 82 75 / 00 33 6 88 88 00 77
Fax: 00 33 4 66 59 82 79
Website: www.la-belle-pierre.com

Looking for:
Independent retailers/Wholesalers/Direct
Sales/On Trade/Importer-Agent

Co-op founded in 1914 at Beaucaire. It now produces a wide range of IGP Pays d'Oc, IGP Alpilles and IGP Pays du Gard from 560 ha. of vines. A raft of winemaking techniques are used to satisfy the needs of the most exacting clients.

1 - IGP Oc, Firmament, 2011, red

Alcohol: 14.5% - Grape varieties: Merlot 90%, Cabernet Sauvignon 10%
Availability (75cl bottles): 5,000
Ex-cellar price: 5 €

2 - IGP Oc, D'un Soleil à l'Autre, 2011, red

Alcohol: 13.5% - Grape varieties: Merlot 55%, Cabernet Franc 20%, Cabernet Sauvignon 15%, Grenache 5%, Syrah 2.5%, Cinsault 2.5%
Availability (75cl bottles): 5,000
Ex-cellar price: 2.50 €

3 - IGP Oc, Cabernet Sauvignon, La Belle Pierre, 2011, red

Alcohol: 13.5% - Grape varieties: Cabernet Sauvignon 100%
Availability (75cl bottles): 80,000
Ex-cellar price: 2.20 €

4 - IGP Oc, Sauvignon Blanc, La Belle Pierre, 2011, white

Alcohol: 12% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 10,000
Ex-cellar price: 2.55 €

5 - Vin de Pays du Gard, La Belle Pierre, 2011, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 80%, Chardonnay 20%
Availability (75cl bottles): 20,000
Ex-cellar price: 2.20 €

6 - Vin de Pays des Alpilles, La Belle Pierre, 2011, rosé

Alcohol: 12.5% - Grape varieties: Grenache 100%
Availability (75cl bottles): 4,000
Ex-cellar price: 2.50 €

7 - Vin de Pays d'Oc, La Belle Pierre, 2011, rosé

Alcohol: 12.5% - Grape varieties: Cabernet Franc 100%
Availability (75cl bottles): 5,000
Ex-cellar price: 2.40 €

STAND 24

Les Vins Pierre Richard - Château Bel Evêque

Domaine de l'Evêque - Route des Salins - 11430 Gruissan - France

Contact: Nathalie Donate
Email: chateau.bel.eveque@wanadoo.fr
Tel: 00 33 4 68 75 00 48
Fax: 00 33 4 68 49 09 23
Website: www.chateau-beleveque.com

**Looking for: Multiple grocers and
specialists/ Independent retailers/
Wholesalers/On Trade/Importer-Agent**

AOC Corbières and Vin de Pays from 20 ha. of vines on a 50 ha. estate owned and restored by the eminent French actor, Pierre Richard. Certified sustainable viticulture is practised with manual harvesting. New wines from the 'Démon de l'Evêque' range will be shown: red, white and rosé.

1 - AOC Corbières, Démon de l'Evêque, 2011, white

Alcohol: 13% - Grape varieties: Bourboulenc 70%, Grenache 30%
Availability (75cl bottles): 12,000
Ex-cellar price: 4.07 €

2 - AOC Corbières, Démon de l'Evêque, 2011, rosé

Alcohol: 13% - Grape varieties: Cinsault, Syrah, Grenache
Availability (75cl bottles): 10,000
Ex-cellar price: 4.12 €

3 - AOC Corbières, Château Bel Evêque, 2011, rosé

Alcohol: 13% - Grape varieties: Syrah, Grenache
Availability (75cl bottles): 10,000
Ex-cellar price: 4.33 €

4 - Vin de Pays d'Oc, Syrah, 2009, red

Alcohol: 13.5% - Grape varieties: Syrah 100%
Availability (75cl bottles): 3,000
Ex-cellar price: 6.80 €

5 - AOC Corbières, Démon de l'Evêque, Aged in Oak, 2009, red

Alcohol: 13.5% - Grape varieties: Syrah, Mourvèdre
Availability (75cl bottles): 15,000
Ex-cellar price: 4.64 €

6 - AOC Corbières, Démon de l'Evêque Tradition, 2010, red

Alcohol: 13.5% - Grape varieties: Syrah, Grenache, Mourvèdre
Availability (75cl bottles): 15,000
Ex-cellar price: 4.38 €

7 - AOC Corbières, Château Bel Evêque, Tradition, 2009, red

Alcohol: 14% - Grape varieties: Syrah, Carignan, Grenache, Mourvèdre

Availability (75cl bottles): 19,000

Ex-cellar price: 5.20 €

8 - AOC Corbières, Château Bel Evêque, Aged in Oak, 2009, red

Alcohol: 14% - Grape varieties: Syrah, Carignan, Grenache, Mourvèdre

Availability (75cl bottles): 23,000

Ex-cellar price: 5.61 €

9 - AOC Corbières, Cuvée Cardinal, 2009, red

Alcohol: 14.5% - Grape varieties: Syrah, Mourvèdre

Availability (75cl bottles): 7,000

Ex-cellar price: 7.98 €

STAND 25 Vignoble Delaunay

2, rue de la Bergerie - 41110 Pouillé - France

Contact: Fabrice Delaunay
Email: fabricedelaunay@hotmail.com
Tel: 00 33 2 54 71 46 93
Fax: 00 33 2 54 71 77 34
Website: www.vignoble-delaunay.viabloga.com

**Looking for:
Independent retailers/Wholesalers/
On Trade/Importer-Agent**

A third-generation 18 ha. family estate at Pouillé in Touraine. Fabrice Delaunay and his mother produce a wide range of hand-crafted but easy-drinking, highly aromatic, fruity, unoaked varietal wines: red, white and rosé, and Fine Bulles de Touraine. Proud members of Vignerons Indépendants. Sustainable viticulture.

1 - AOC Touraine, Sauvignon, 2011, white

Alcohol: 13% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 5,000
Ex-cellar price: 2.60 €

2 - AOC Touraine, Malbec, 2010, red

Alcohol: 12.5% - Grape varieties: Malbec 100%
Availability (75cl bottles): 2,500
Ex-cellar price: 2.80 €

3 - AOC Touraine Rosé, 2011, rosé

Alcohol: 12% - Grape varieties: Pineau d'Anis 50%, Cabernet Franc 50%
Availability (75cl bottles): 5,000
Ex-cellar price: 2.40 €

4 - AOC Fines Bulles de Touraine Brut, 2009, sparkling

Alcohol: 12.5% - Grape varieties: Chardonnay 50%, Chenin Blanc 50%
Availability (75cl bottles): 4,000
Ex-cellar price: 3.60 €

STAND 26

Domaine Florian Roblin

Maimbray - 45630 Beaulieu sur Loire - France

Email: domaine.roblin.florian@orange.fr

Tel: 00 33 6 61 35 96 69

Fax: 00 33 2 38 35 32 80

Looking for:
**Specialists/Independent retailers/
Wholesalers/On Trade/Importer-Agent**

A 2 ha. estate producing AOC Coteaux du Giennois. The vines were planted in 2006 and the first wine released in 2008. Elegant, subtle wines are aged on fine lees, in both tank and oak. Sustainable viticulture.

1 - AOC Coteaux du Giennois, Tradition, 2010, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 2,000

Ex-cellar price: 4.50 €

2 - AOC Coteaux du Giennois, Fûts de Chêne, 2010, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 1,000

Ex-cellar price: 5.50 €

STAND 27 Manoir de la Vignière

40, rue de la Liberté - 41110 Pouillé - France

Contact: Frédéric Bonneau
Email: manoirdelavigniere@sfr.fr
Tel: 00 33 2 54 71 44 25
Website: www.manoirdelavigniere.com

Looking for:
**Independent retailers/Wholesalers/
On Trade/Direct sales/Importer-Agent**

15 ha. family-owned estate at Pouillé, where a small dedicated team, Christine, Frédéric and Patrick, craft AOC Touraine, red, white and rosé and IGP Val de Loire, white.

Their aim is to make wines that express the typicity of their terroir and each variety.

They produce two ranges of quality. Sustainable viticulture.

1 - AOC Touraine, Sauvignon, 2010, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 15,000

Ex-cellar price: 2.70 €

2 - AOC Touraine, Cuvée des Sablons, Macération Pelliculaire, 2010, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 5,000

Ex-cellar price: 4.10 €

3 - Vin de Pays du Val de Loire, Chardonnay, 2011, white

Alcohol: 12.5% - Grape varieties: Chardonnay 100%

Availability (75cl bottles): 4,000

Ex-cellar price: 3.10 €

4 - AOC Touraine, Cuvée des Sablons, 2011, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 10,500

Ex-cellar price: 4.43 €

5 - AOC Touraine, Pineau d'Aunis, 2011, rosé

Alcohol: 12.5% - Grape varieties: Pineau d'Aunis 100%

Availability (75cl bottles): 6,500

Ex-cellar price: 3.10 €

6 - AOC Touraine, Gamay, 2010, red

Alcohol: 12.5% - Grape varieties: Gamay 100%

Availability (75cl bottles): 8,500

Ex-cellar price: 3.30 €

7 - AOC Touraine, Manoir Rouge, 2010, red

Alcohol: 12.5% - Grape varieties: Malbec 50%, Cabernet 30%, Gamay 20%

Availability (75cl bottles): 10,000

Ex-cellar price: 4.20 €



STAND 28

Domaine Roblin Matthias et Emile

Maimbray - 18300 Sury-en-vaux - France

Contact: Emile Roblin
Email: matthias.emile.roblin@orange.fr
Tel: 00 33 2 48 79 48 85
Fax: 00 33 2 48 79 31 34
Website: www.sancerre-roblin.fr

Looking for:
**Independent retailers/Wholesalers/
On Trade/Direct sales/Importer-Agent**

Matthias Roblin and his brother Emile are the fourth generation to farm the Château de Maimbray at Sancerre. Their aim is to produce wines that fully express the minerality of their 14 ha. of Kimmeridgian and Portlandian clay-limestone soils, while maintaining fruit and finesse. Sustainable viticulture and non-interventionist winemaking.

1 - AOC Sancerre, Origine, 2010, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 60,000
Ex-cellar price: available on request

2 - AOC Sancerre, Origine, 2011, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 60,000
Ex-cellar price: available on request

3 - AOC Sancerre, Enclos de Maimbray, 2010, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 20,000
Ex-cellar price: available on request

4 - AOC Sancerre, Enclos de Maimbray, 2011, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%,
Availability (75cl bottles): 20,000
Ex-cellar price: available on request

5 - AOC Sancerre, Ammonites, 2009, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 7,000
Ex-cellar price: available on request

6 - AOC Sancerre, Origine, 2011, rosé

Alcohol: 12.5% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): 2,500

Ex-cellar price: available on request

7 - AOC Sancerre, Origine, 2009, red

Alcohol: 12.5% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): 8,000

Ex-cellar price: available on request

8 - AOC Sancerre, Grande Côte de la Vallée, 2009, red

Alcohol: 12.5% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): 2,000

Ex-cellar price: available on request

STAND 30 L'Épicourchois – Luc Percher

12, La Marigonnerie - 41700 Cour Cheverny - France

Contact: Luc Percher
Email: lucpercher@wanadoo.fr
Tel: 00 33 2 54 79 95 39
Website: www.lepicourchois.com

Looking for:
**Independent retailers/Wholesalers/
On Trade/Importer-Agent**

Luc Percher produces AOC Cheverny (white and red), Cour-Cheverny and Vin de Pays from 9.2 ha. of old vines with a wide range of traditional Loire varieties.

The domain was founded in 2005 and is in conversion to organic viticulture. The wines, vinified using ambient yeasts, are rich, ripe and express well the character of each terroir.

1 - AOC Cheverny, Blanc, 2010, white

Alcohol: 13% - Grape varieties: Sauvignon Blanc 60%, Menu Pineau 40%
Availability (75cl bottles): 4,000
Ex-cellar price: 5.10 €
Organic

2 - AOC Cheverny, Racines, 2009, white

Alcohol: 12.5% - Grape varieties: Menu Pineau 95%, Sauvignon Blanc 5%
Availability (75cl bottles): 2,400
Ex-cellar price: 5.95 €
Organic

3 - AOC Cheverny, Blandice, 2010, white

Alcohol: 13% - Grape varieties: Menu Pineau 95%, Sauvignon Blanc 5%
Availability (75cl bottles): 1,200
Ex-cellar price: 7.20 €
Organic

4 - AOC Cour-Cheverny, Blanc, 2009, white

Alcohol: 13.5% - Grape varieties: Romorantin 100%
Availability (75cl bottles): 1,400
Ex-cellar price: 6.95 €
Organic

5 - AOC Cheverny, Rouge, 2008, red

Alcohol: 12% - Grape varieties: Pinot Noir 50%, Gamay 50%
Availability (75cl bottles): 5,000
Ex-cellar price: 5.10 €
Organic

6 - AOC Cheverny, Mosaïque, 2009, red

Alcohol: 13% - Grape varieties: Pinot Noir 95%, Gamay 5%
Availability (75cl bottles): 2,800
Ex-cellar price: 5.95 €
Organic

7 - Vin de Pays du Val de Loire, Mêlée, 2010, red

Alcohol: 12.5% - Grape varieties: Cabernet Sauvignon 55%, Gamay 40%, Pinot Noir 5%

Availability (75cl bottles): 4,500

Ex-cellar price: 4.95 €

Organic

8 - Vin de Pays du Val de Loire, L'Epicourchois Cabernet, 2010, red

Alcohol: 12% - Grape varieties: Cabernet Sauvignon 100%

Availability (75cl bottles): 3,500

Ex-cellar price: 3.95 €

Organic

9 - Vin de France, L'Epicourchois Le Rosé, NV, rosé

Alcohol: 11.5% - Grape varieties: Gamay 100%

Availability (75cl bottles): 2,000

Ex-cellar price: 3.70 €

Organic



STAND 31

Domaine de Montigny

22, route de Soings - 41700 Sassay - France

Contact: Jean-Marie Michaud
Email: domaine.montigny@gmail.com
Tel: 00 33 2 54 79 60 82

**Looking for: Independent retailers/
Wholesalers/Importer-Agent**

A range of Touraine wines from a 30 ha. estate at Sassay with vines aged between 20 and 60 years old, run since 1998 by Jean-Marie Michaud using sustainable viticulture (certified by Terra Vitis). The wines are fruity and un-oaked, some with lees contact.

1 - AOC Touraine, Sauvignon, 2010, white

Alcohol: 12.3% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 8,000
Ex-cellar price: available on request
Terra vitis

2 - AOC Rosé de Loire, 2010, rosé

Alcohol: 12% - Grape varieties: Gamay 70%, Cabernet Franc 30%
Availability (75cl bottles): 4,000
Ex-cellar price: available on request
Terra vitis

3 - AOC Touraine, Prestige, 2009, red

Alcohol: 12% - Grape varieties: Côt 50%, Cabernet 25%, Gamay 25%
Availability (75cl bottles): 4,000
Ex-cellar price: available on request
Terra vitis

4 - AOC Touraine, Côt, 2009, red

Alcohol: 12% - Grape varieties: Côt-Malbec 100%
Availability (75cl bottles): 2,000
Ex-cellar price: available on request
Terra vitis

STAND 32 Lionel Gosseaume

6, chemin des Etangs - 41700 Choussy - France

Contact: Lionel Gosseaume
Email: info@lionelgosseaume.fr
Tel: 00 33 6 72 50 16 47
Website: www.lionelgosseaume.fr

**Looking for: Independent retailers/
Wholesalers/Importer-Agent**

Lionel Gosseaume took charge of this 9 ha. estate in 2007 producing AOC Touraine, Touraine Oisly, Crémant de Loire and Vin de France. The wines had previously been sold in bulk, but half the production is now bottled at the property. The aim is to grow top quality fruit to make the best possible wine. An unusual specialty of the estate is the rare Loire variety Meslier Saint François.

1 - AOC Touraine, Les Sauterelles, 2010, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 6,000
Ex-cellar price: 3.10 €

2 - AOC Touraine, Les Sauterelles, 2011, white

Alcohol: 13% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 10,000
Ex-cellar price: 3.10 €

3 - Vin de France, Climat No 2, 2009, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 50%, Mesliers Saint François 50%
Availability (75cl bottles): 2,000
Ex-cellar price: 4.30 €

4 - AOC Touraine, Les Marcottes, 2011, red

Alcohol: 12.7% - Grape varieties: Gamay Noir 100%
Availability (75cl bottles): 2,000
Ex-cellar price: 3.10 €

5 - AOC Touraine, Les Galipettes, 2011, rosé

Alcohol: 12.5% - Grape varieties: Gamay Noir 100%
Availability (75cl bottles): 1,500
Ex-cellar price: 3.10 €

STAND 33 Emile Balland

Route Nationale 7 - 45420 Bonny sur Loire - France

Contact: Emile Balland

Email: emile.balland@orange.fr

Tel: 00 33 3 86 39 26 51

Fax: 00 33 3 86 39 22 57

**Looking for: Multiple grocers and specialists/
Independent retailers/Wholesalers/On Trade/
Direct sales/Importer-Agent**

The son of a wine grower and oenologist, Emile Balland planted his first vineyards in the heart of the Coteaux du Giennois in 2000, where he now has 4 ha., together with a further ha. in Sancerre. Sustainable farming with a low yields, hand harvesting, winemaking with close attention to detail have resulted in a growing number of awards.

1 - AOC Coteaux du Giennois, Les Beaux Jours, 2010, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 4,000

Ex-cellar price: < 5 €

2 - AOC Coteaux du Giennois, Le Grand Chemin, 2008, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 500

Ex-cellar price: < 7 €

3 - AOC Sancerre, Croq'caillotte, 2010, white

Alcohol: 13% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 1,500

Ex-cellar price: < 8 €

4 - AOC Sancerre, Le Champ des Scandales, 2009, white

Alcohol: 13% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 800

Ex-cellar price: < 11 €

5 - AOC Coteaux du Giennois, Les Beaux Jours, 2011, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 15,000

Ex-cellar price: < 5 €

6 - AOC Sancerre, Croq'caillotte, 2011, white

Alcohol: 13% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 5,000

Ex-cellar price: < 8 €



7 - AOC Coteaux du Giennois, Les Beaux Jours, 2011, rosé

Alcohol: 12.5% - Grape varieties: Pinot Noir 70%, Gamay 30%

Availability (75cl bottles): 2,000

Ex-cellar price: < 5 €

8 - AOC Coteaux du Giennois, Les Beaux Jours, 2010, red

Alcohol: 12.5% - Grape varieties: Pinot Noir 70%, Gamay 30%

Availability (75cl bottles): 3,000

Ex-cellar price: < 5 €

9 - AOC Coteaux du Giennois, Le Grand Chemin, 2008, red

Alcohol: 12.5% - Grape varieties: Pinot Noir 50%, Gamay 50%

Availability (75cl bottles): 400

Ex-cellar price: < 6 €

10 - AOC Sancerre, Le Champ des Scandales, 2009, red

Alcohol: 12.5% - Grape varieties: Pinot Noir 100%

Availability (75cl bottles): 500

Ex-cellar price: < 11 €



STAND 34

Domaine les Poète - Guillaume Sorbe

9, route de Boisgisson - 18120 Preuilly - France

Contact: Guillaume Sorbe
Email: gsorbe@lespoete.com
Tel: 00 33 3 61 62 88 52
Website: www.lespoete.com

**Looking for:
On Trade/Importer-Agent**

Small, 3.5 ha. estate, formed by Guillaume Sorbe from the former Domaine Jean-Michel Sorbe, with parcels of sustainably-farmed vines in AOC Reuilly, Quincy and Touraine. Red, white and rosé wines are made with the philosophy in the winery of less is more. Poète is an old family name.

1 - AOC Quincy, Le Quincy des Poète, 2011, white

Alcohol: 12.8% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 3,500
Ex-cellar price: 5.90 €

2 - AOC Reuilly, Le Reuilly Blanc des Poète, 2011, white

Alcohol: 12.9% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 4,500
Ex-cellar price: 5.90 €

3 - AOC Touraine, Sauvignon, 2010, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 4,500
Ex-cellar price: 3.90 €

4 - AOC Touraine, Le "S" des Poète, 2010, white

Alcohol: 12.7% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 1,800
Ex-cellar price: 4.90 €

5 - AOC Touraine, Le Côté Cabernet des Poète, 2009, red

Alcohol: 12.7% - Grape varieties: Malbec 60%, Cabernet Franc 40%
Availability (75cl bottles): 5,500
Ex-cellar price: 5.90 €

6 - AOC Touraine, Le Côt des Poète, 2010, red

Alcohol: 12.7% - Grape varieties: Malbec 100%
Availability (75cl bottles): 2,000
Ex-cellar price: 7.50 €



STAND 35

Domaine Valéry Renaudat

3, place des Ecoles - 36260 Reuilly - France

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Fax: 00 33 2 54 49 38 26
Website: www.valeryrenaudat.fr

Looking for:
**Multiple grocers and specialists/
Independent retailers/Wholesalers/
On Trade/Direct sales/Importer-Agent**

18 ha. estate farmed sustainably in Reuilly and Quincy, gradually built up from just 2.5 ha. which was inherited in 1999 by Valéry Renaudat, whose grandfather was one of the pioneers of Pinot Noir in Reuilly. A new winery will come into service in 2012. The wines to be shown include a delicate Pinot Gris Rosé.

1 - AOC Reuilly, Les Lignis, 2010, white

Alcohol: 13% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 45,000
Ex-cellar price: 4.60 €

2 - AOC Quincy, Les Nouzats, 2010, white

Alcohol: 13% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 45,000
Ex-cellar price: 4.60 €

3 - AOC Reuilly, Les Lignis, 2011, rosé

Alcohol: 13% - Grape varieties: Pinot Gris 100%
Availability (75cl bottles): 20,000
Ex-cellar price: 4.60 €

4 - AOC Reuilly, Les Lignis, 2010, red

Alcohol: 13% - Grape varieties: Pinot Noir 100%
Availability (75cl bottles): 20,000
Ex-cellar price: 4.60 €

STAND 36 **Château Volterra**

Route de Camarat - 83350 Ramatuelle - France

Contact: François Terranova
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Tel: 00 33 6 22 92 72 75
Fax: 00 33 4 94 49 66 83
Website: www.chateauvolterra.com

Looking for:
Importer-Agent

6 ha. estate near Saint-Tropez restored in 1999 by a group of Canadian investors. Biodynamic wine viticulture, low yields, hand harvesting and rigorous selection combine to make the best possible wine. White (Vermentino) and rosé are fermented in stainless steel, the red wine is aged in oak for up to two years and is unfiltered.

1 - AOC Côtes de Provence, Syrah, 2007, red

Alcohol: 13.5% - Grape varieties: Syrah 80%, Grenache 10%, Mourvèdre 10%

Availability (75cl bottles): 1,500

Ex-cellar price: 12 €

Organic

2 - AOC Côtes de Provence, Vermentino, 2010, white

Alcohol: 13% - Grape varieties: Vermentino 100%

Availability (75cl bottles): 1,000

Ex-cellar price: 12 €

Organic

STAND 37 Domaine de Saint Ser

Route Cézanne - 13114 Puyloubier - France

Contact: Jacqueline Guichot
Email: j.guichot@saint-ser.com
Tel: 00 33 4 42 66 30 81
Fax: 00 33 4 42 66 37 51
Website: www.saint-ser.com

Looking for:
**Independent retailers/Wholesalers/
On Trade/Direct sales/Importer-Agent**

Ancient Templar estate on the rocky calcareous slopes of Mount Sainte-Victoire, producing AOC Côtes de Provence Sainte Victoire and Côtes de Provence from a south-facing 42 ha. vineyard, using certified sustainable viticulture. Yields are restricted to release the full aromatic potential of the wine.

1 - AOC Côtes de Provence, Sainte-Victoire, Saint Ser Prestige, 2011, rosé

Alcohol: 13% - Grape varieties: Grenache 35%, Cinsault 30%, Syrah 30%, Rolle 5%
Availability (75cl bottles): 20,000
Ex-cellar price: 5.45 €

2 - AOC Côtes de Provence, Sainte-Victoire, Saint Ser Prestige, 2010, rosé

Alcohol: 13% - Grape varieties: Grenache 40%, Cinsault 30%, Syrah 30%
Availability (75cl bottles): 5,000
Ex-cellar price: 5.45 €

3 - AOC Côtes de Provence, Saint Ser Prestige, 2011, white

Alcohol: 13% - Grape varieties: Rolle 100%
Availability (75cl bottles): 2,000
Ex-cellar price: 5.95 €

4 - AOC Côtes de Provence, Saint Ser Tradition, 2010, white

Alcohol: 13% - Grape varieties: Rolle 100%
Availability (75cl bottles): 1,000
Ex-cellar price: 4.50 €

5 - AOC Côtes de Provence, Sainte-Victoire, Saint Ser Prestige, 2006, red

Alcohol: 13% - Grape varieties: Syrah 65%, Grenache 25%, Cabernet Sauvignon 10%
Availability (75cl bottles): 5,000
Ex-cellar price: 6.20 €

6 - AOC Côtes de Provence, Les Hauts de Saint Ser, 2006, red

Alcohol: 13% - Grape varieties: Cabernet Sauvignon 50%, Syrah 50%
Availability (75cl bottles): 1,000
Ex-cellar price: 11 €

7 - AOC Côtes de Provence, Saint Ser Tradition, 2011, rosé

Alcohol: 13% - Grape varieties: Grenache 40%, Cinsault 30%, Syrah 30%
Availability (75cl bottles): 30,000
Ex-cellar price: 4 €

STAND 38 Domaine du Clos Gautier

800, chemin des Bastides - 83570 Carces - France

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Website: www.closgautier.com

**Looking for: Multiple grocers and specialists/
Independent retailers/Wholesalers/On Trade/
Direct sales/Importer-Agent**

A 32 ha. estate acquired by Gilles Pedini in July 2011, advised by Sébastien Pereira its former owner and creator. The aim is to make wines that express the essence of Provence through their grape varieties and terroir: AOC Côtes de Provence and Vin de Pays d'Argens. The top red wine, Cuvée Emile, is aged in small oak casks. Sustainable viticulture.

1 - AOC Côtes de Provence, Cuvée Aurélien, 2011, rosé

Alcohol: 13.5% - Grape varieties: Grenache 40%, Cinsault 40%, Rolle 20%
Availability (75cl bottles): 3,200
Ex-cellar price: available on request

2 - AOC Côtes de Provence, Clos Gautier, 2011, rosé

Alcohol: 13% - Grape varieties: Grenache 50%, Cinsault 50%
Availability (75cl bottles): 53,000
Ex-cellar price: available on request

3 - AOC Côtes de Provence, Clos Gautier, 2011, white

Alcohol: 13.5% - Grape varieties: Rolle 80%, Uniblanco 20%
Availability (75cl bottles): 5,200
Ex-cellar price: available on request

4 - AOC Côtes de Provence, Cuvée Emile, 2008, red

Alcohol: 13.5% - Grape varieties: Syrah 50%, Grenache 50%
Availability (75cl bottles): 5,800
Ex-cellar price: available on request

5 - AOC Côtes de Provence, Clos Gautier, 2009, red

Alcohol: 13.5% - Grape varieties: Grenache 50%, Syrah 30%, Carignan 20%
Availability (75cl bottles): 4,000
Ex-cellar price: available on request

STAND 39 **Cellier des Princes**

758, route d'Orange - 84350 Courthezon - France

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Tel: 00 33 4 90 70 21 44
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Website: www.cellierdesprinces.com

**Looking for:
Importer-Agent**

The Cellier des Princes is the only co-operative of Châteauneuf-du-Pape. Its 170 members own 560 ha. in a wide variety of southern Rhône appellations and aim to make wines that fully express the unique character of each terroir.

1 - AOC Côtes du Rhône, Sceau du Prince, 2011, white

Alcohol: 12.5% - Grape varieties: Grenache Blanc 60%, Clairette 29%, Bourboulenc 10%, Roussane 1%
Availability (75cl bottles): 60,000
Ex-cellar price: 2.59 €

2 - AOC Côtes du Rhône, Sceau du Prince, 2011, rosé

Alcohol: 13% - Grape varieties: Grenache 80%, Syrah & Cinsault 20%
Availability (75cl bottles): 100,000
Ex-cellar price: 2.59 €

3 - AOC Côtes du Rhône, Sceau du Prince, 2010, red

Alcohol: 14% - Grape varieties: Grenache 80%, Syrah & Mourvèdre 20%
Availability (75cl bottles): 200,000
Ex-cellar price: 2.59 €

4 - AOC Côtes du Rhône-Villages Valréas, Domaine de la Côte, 2010, red

Alcohol: 15% - Grape varieties: Grenache 70%, Syrah 30%
Availability (75cl bottles): 40,000
Ex-cellar price: 3.69 €

5 - AOC Châteauneuf-du-Pape, Le Blason du Prince, 2010, red

Alcohol: 15% - Grape varieties: Grenache 90%, Mourvèdre 5%, Syrah 5%

Availability (75cl bottles): 250,000

Ex-cellar price: 9.67 €

6 - AOC Châteauneuf-du-Pape, Domaine de la Sainte Vierge, 2009, red

Alcohol: 15.5% - Grape varieties: Grenache 100%

Availability (75cl bottles): 24,000

Ex-cellar price: 9.69 €

7 - AOC Châteauneuf-du-Pape, Les Hauts des Coteaux 2009, red

Alcohol: 15.5% - Grape varieties: Grenache 90%, Mourvèdre 5%, Syrah 5%

Availability (75cl bottles): 18,000

Ex-cellar price: 11.83 €

STAND 41

Château La Croix des Pins - Latitude Wine

902, chemin de la Combe - 84380 Mazan - France

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Tel: 00 33 4 90 66 37 48 / 00 33 6 45 17 62 85
Fax: 00 33 4 90 40 36 88

**Looking for: Independent retailers/
Wholesalers/Direct Sales/On Trade/
Importer-Agent**

Beautiful, old 22 ha. estate restored by Jean Pierre Valade and colleagues in 2009, expanded in 2010 with the purchase of a further 11 ha. of vines. The award-winning range includes AOC Gigondas, Beaufort de Venise and Ventoux, all made in an elegant but approachable style. AOC Ventoux wines (red, white and rosé) are certified organic; the other vineyards are in conversion.

1 - AOC Ventoux, La Croix des Pins, 2009, red

Alcohol: 14% - Grape varieties: Grenache 80%, Syrah 10%, Mourvèdre 10%
Availability (75cl bottles): 18,000
Ex-cellar price: 3.40 €
Organic

2 - AOC Ventoux, La Croix des Pins, 2010, rosé

Alcohol: 13% - Grape varieties: Grenache 40%, Cinsault 40%, Clairette 20%
Availability (75cl bottles): 11,000
Ex-cellar price: 3.30 €
Organic

3 - AOC Ventoux, Château la Croix des Pins, 2010, white

Alcohol: 13% - Grape varieties: Grenache Blanc 80%, Clairette 20%
Availability (75cl bottles): 1,500
Ex-cellar price: 4 €
Organic

4 - AOC Gigondas, Château La Croix des Pins, Les Dessous des Dentelles, 2010, red

Alcohol: 14.5% - Grape varieties: Grenache 70%, Syrah 30%
Availability (75cl bottles): 13,300
Ex-cellar price: 8.30 €
Organic

5 - AOC Beaufort de Venise, Château La Croix des Pins, Les Dessous des Dentelles, 2010, red

Alcohol: 14% - Grape varieties: Grenache 70%, Syrah 20%, Mourvèdre 10%
Availability (75cl bottles): 5,000
Ex-cellar price: 4.90 €
Currently converting to organic farming

6 - AOC Muscat de Beaumes de Venise, Cuvée no 44.09, 2009, sweet

Alcohol: 15% - Grape varieties: Muscat Petit Grain 100%

Availability (75cl bottles): 2,700

Ex-cellar price: 7.64 €

7 - AOC Crozes-Hermitage, Cuvée no. 45.04, 2008, red

Alcohol: 13% - Grape varieties: Syrah 100%

Availability (75cl bottles): 3,000

Ex-cellar price: 5.87 €

8 - AOC Saint-Joseph, Cuvée no 45.04, 2009, red

Alcohol: 13.5% - Grape varieties: Syrah 100%

Availability (75cl bottles): 4,000

Ex-cellar price: 6.38 €

9 - AOC Champagne, Pol Cochet, NV, sparkling

Alcohol: 12% - Grape varieties: Pinot Noir 60%, Chardonnay 40%

Availability (75cl bottles): 15,000

Ex-cellar price: 10.64 €

STAND 42 Grands Vins de Pazac

Route de Redessan - 30840 Meynes - France

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Fax: 00 33 4 66 81 73 37

**Looking for: Multiple grocers and
specialists/ Independent retailers/
Wholesalers/Importer-Agent**

The smallest co-op in the Gard, founded in 1968, now has eight members who produce high quality AOC Costières de Nîmes and IGP Pays d'Oc. Their wine is rich and structured, but always fruit-driven, with barrel ageing used for the best wines. Sustainable viticulture. They will be showing a new range of rosé and white IGP Pays d'Oc wines, including an unusual gris Muscat Hamburg.

1 - AOC Costières de Nîmes, Le Pigeonnier, 2010, rosé

Alcohol: 13.5% - Grape varieties: Grenache 60%, Syrah 20%, Cinsault 10%, Carignan 10%
Availability (75cl bottles): 5,000
Ex-cellar price: 3 €

2 - AOC Costières de Nîmes, Le Pigeonnier, 2010, red

Alcohol: 13.5% - Grape varieties: Syrah 70%, Grenache 20%, Carignan 10%
Availability (75cl bottles): 4,000
Ex-cellar price: 3 €

3 - AOC Costières de Nîmes, Le Pigeonnier, 2010, white

Alcohol: 13% - Grape varieties: Vermentino 50%, Grenache 40%, Viognier 10%
Availability (75cl bottles): 4,000
Ex-cellar price: 3 €

4 - IGP Oc, Black Hamburg, 2011, rosé

Alcohol: 13% - Grape varieties: Muscat de Hambourg 100%
Availability (75cl bottles): 4,000
Ex-cellar price: 3.34 €

5 - AOC Costières de Nîmes, Château Fornier de Clausonne, 2003, red

Alcohol: 13.5% - Grape varieties: Syrah 80%, Grenache 20%

Availability (75cl bottles): 3,000

Ex-cellar price: 5 €

6 - IGP Oc, Sauvignon, 2011, white

Alcohol: 12.5% - Grape varieties: Sauvignon Blanc 100%

Availability (75cl bottles): 2,000

Ex-cellar price: 3 €

7 - IGP Oc, Viognier, 2011, white

Alcohol: 13% - Grape varieties: Viognier 100%

Availability (75cl bottles): 2,000

Ex-cellar price: 4 €

STAND 44 Gabriel Meffre

Le Village - 84190 Gigondas - France

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Tel: 00 33 6 22 30 57 43
Fax: 00 33 4 90 12 32 59
Website: www.gabrielmeffre.fr

**Looking for:
On Trade/Wholesalers/
Importer-Agent**

Leading merchant house based at Gigondas with a production of wines from a wide range of appellations in the Rhône and IGP d'oc either by sustainable or organic viticulture. The wines on show are from the prestige Laurus range, designed to express fully the typicity of each terroir. Commitment to quality includes the use of specially designed 275 litre oak casks for the range, unique to Meffre. They are looking for an on-trade importer.

1 - IGP Oc, Laurus Viognier, 2010, white

Alcohol: 13% - Grape varieties: Viognier 100%
Availability (75cl bottles): 12,000
Ex-cellar price: 3 €

2 - AOC Côtes du Rhône, Laurus, 2010, white

Alcohol: 13% - Grape varieties: Viognier 70%, Roussanne 30%
Availability (75cl bottles): 12,000
Ex-cellar price: 4 €

3 - IGP Oc, Laurus, Syrah, 2010, red

Alcohol: 14% - Grape varieties: Syrah 100%
Availability (75cl bottles): 12,000
Ex-cellar price: 3 €

4 - AOC Côtes du Rhône-Villages, Laurus, 2009, red

Alcohol: 14.5% - Grape varieties: Grenache 70%, Syrah 20%, Mourvèdre 10%
Availability (75cl bottles): 12,000
Ex-cellar price: 4 €

5 - AOC Gigondas, Laurus, 2009, red

Alcohol: 14.5% - Grape varieties: Grenache, Syrah, Cinsault, Mourvèdre, Carignan
Availability (75cl bottles): 2,000
Ex-cellar price: 9 €

6 - AOC Châteauneuf-du-Pape, Laurus, 2009, red

Alcohol: 14.5% - Grape varieties: Grenache 70%, Syrah 20%, Mourvèdre, Carignan 10%
Availability (75cl bottles): 3,000
Ex-cellar price: 14 €

7 - AOC Saint-Joseph, Laurus, 2009, red

Alcohol: 13% - Grape varieties: Syrah 100%

Availability (75cl bottles): 1,800

Ex-cellar price: 9 €

8 - AOC Hermitage, Laurus, 2009, red

Alcohol: 13.5% - Grape varieties: Syrah 100%

Availability (75cl bottles): 600

Ex-cellar price: 18 €

9 - AOC Condrieu, Laurus, 2010, white

Alcohol: 14% - Grape varieties: Viognier 100%

Availability (75cl bottles): 600

Ex-cellar price: 18 €



STAND 45 Cave du Marmandais

La Cure - 47250 Cocumont - France

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Tel: 00 33 5 53 94 50 21
Fax: 00 33 5 53 94 19 05
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Looking for:
**Multiple grocers and specialists/
Independent retailers/Wholesalers/
On trade/Importer-Agent**

The Cave du Marmandais, founded in 1957, produces 95% of AOC Côtes du Marmandais from 850 ha. of vineyards on both banks of the Garonne. The members of the cave are proud of the diversity of their terroirs and viticultural heritage, including the local, indigenous variety Abouriou which, with Merlot, is used to craft wines that reflect this unique inheritance. Sustainable and some organic viticulture is also practised. AOC Bordeaux is also produced.

1 - AOC Côtes du Marmandais, Ferran Pradets, 2011, rosé

Alcohol: 13.5% - Grape varieties: Merlot 60%, Abouriou 30%, Cabernet Franc 10%
Availability (75cl bottles): 20,000
Ex-cellar price: 2.07 €

2 - AOC Côtes du Marmandais, Mez Vinea, 2011, rosé

Alcohol: 13.5% - Grape varieties: Abouriou 45%, Merlot 35%, Cabernet Franc 20%
Availability (75cl bottles): 20,000
Ex-cellar price: 2.39 €

3 - AOC Côtes du Marmandais, Quezaco, 2011, rosé

Alcohol: 13.5% - Grape varieties: Abouriou 45%, Merlot 35%, Cabernet Franc 20%
Availability (75cl bottles): 30,000
Ex-cellar price: 2.55 €

4 - AOC Côtes du Marmandais, Vieille Eglise, 2009, red

Alcohol: 13.5% - Grape varieties: Merlot 40%, Abouriou 25%, Cabernet Sauvignon 20%, Malbec 10%, Cabernet Franc 5%
Availability (75cl bottles): 100,000
Ex-cellar price: 2.56 €

5 - AOC Côtes du Marmandais, Ferran Pradets, 2009, red

Alcohol: 13% - Grape varieties: Merlot 50%, Abouriou 20%, Cabernet Franc 12%, Malbec 8%
Availability (75cl bottles): 30,000
Ex-cellar price: 2.07 €

6 - AOC Côtes du Marmandais, Quezaco, 2009, red

Alcohol: 13.5% - Grape varieties: Abouriou 50%, Merlot 30%, Malbec 20%
Availability (75cl bottles): 10,000
Ex-cellar price: 2.90 €



7 - AOC Côtes du Marmandais, Just Abouriou, 2009, red

Alcohol: 13.5% - Grape varieties: Abouriou 80%, Merlot 20%

Availability (75cl bottles): 20,000

Ex-cellar price: 3.12 €

8 - AOC Côtes du Marmandais, Château Terrebert, 2009, red

Alcohol: 14% - Grape varieties: Malbec 55%, Cabernet Franc 45%

Availability (75cl bottles): 5,000

Ex-cellar price: 2.95 €

9 - AOC Côtes du Marmandais, Vieille Eglise Réserve, 2009, red

Alcohol: 13.5% - Grape varieties: Merlot 40%, Abouriou 30%, Malbec 30%

Availability (75cl bottles): 30,000

Ex-cellar price: available on request

10 - AOC Bordeaux, Château Campot Lafont, 2010, red

Alcohol: 13.5% - Grape varieties: Merlot 64%, Cabernet Sauvignon 23%, Cabernet Franc 13%

Availability (75cl bottles): 10,000

Ex-cellar price: 2.40 €



STAND 46

Domaine Chiroulet - SARL Maison Fezas

Domaine Chiroulet - 32100 Larroque sur L'Osse - France

Contact: Philippe Fezas
Email: chiroulet@wanadoo.fr
chai.chiroulet@orange.fr
Tel: 00 33 5 62 28 02 21
Fax: 00 33 5 62 28 41 56
Website: www.chiroulet.com

**Looking for: Independent retailers/
Wholesalers/Direct Sales/
Importer-Agent/On Trade**

The Fezas family owns this 40 ha. estate which is one of the highest hillsides in Gascony, at 180m altitude. The sustainably managed vineyards facing due south, exposed to the wind, are ideally oriented to ensure the full ripeness of healthy grapes.

Table wines, IGP Gasconne, include fine oak aged reds and whites that are delicately floral and sometimes mineral.

1 - IGP Côtes de Gascogne, Java, 2011, white

Alcohol: 11.5% - Grape varieties: Colombard 50%, Sauvignon 25%, Ugni Blanc 25%
Availability (75cl bottles): 30,000
Ex-cellar price: 2 €

2 - IGP Côtes de Gascogne, Terres Blanches, 2011, white

Alcohol: 12.5% - Grape varieties: Gros Manseng 50%, Sauvignon 35%, Ugni Blanc 15%
Availability (75cl bottles): on request
Ex-cellar price: 2.85 €

3 - IGP Côtes de Gascogne, Soleil d'Automne, 2011, white

Alcohol: 12% - Grape varieties: Gros Manseng 70%, Petit Manseng 30%
Availability (75cl bottles): on request
Ex-cellar price: 3.70 €

4 - IGP Côtes de Gascogne, Java, 2011, rosé

Alcohol: 12% - Grape varieties: Merlot, Tannat
Availability (75cl bottles): on request
Ex-cellar price: 2.05 €

5 - IGP Côtes de Gascogne, Java, 2011, red

Alcohol: 12% - Grape varieties: Merlot 33%, Cabernet Franc 33%, Tannat 33%
Availability (75cl bottles): on request
Ex-cellar price: 2.15 €

6 - IGP Côtes de Gascogne, Chiroulet Terroir Gascon, 2010, red

Alcohol: 13% - Grape varieties: Merlot 50%, Cabernet 30%, Tannat 20%
Availability (75cl bottles): on request
Ex-cellar price: 3.50 €

7 - Vin de Pays des Côtes de Gascogne, Grande Réserve, 2008, red

Alcohol: 13% - Grape varieties: Merlot 60%, Tannat 40%
Availability (75cl bottles): on request
Ex-cellar price: 6.20 €



STAND 47 Vignobles Jestin - Château Vari

Château Vari Pataud - 24240 Monbazillac - France

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Tel: 00 33 6 07 55 57 25
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Website: www.chateau-vari.com

Looking for:
**Multiple grocers and specialists/
Independent retailers/Wholesalers/
On Trade//Importer-Agent**

Château Vari was bought by oenologist Yann Jestin in 1994, who restored the vineyards and began the conversion to organic viticulture in 2009. 20 ha. are now in production: AOC Bergerac and Monbazillac. The aim is to make characterful wines that stand in comparison with the great wines of neighbouring Bordeaux: for example, the small production of Cuvée Gold, their top Monbazillac, is made from a meticulous selection of botrytised Sémillon from vines over 60 years old.

1 - AOC Bergerac, Château Vari, 2008, red

Alcohol: 13.5% - Grape varieties: Merlot 70%, Cabernet Sauvignon 30%
Availability (75cl bottles): 12,000
Ex-cellar price: 3.20 €

2 - AOC Bergerac, Château Vari, 2009, red

Alcohol: 13.5% - Grape varieties: Merlot 70%, Cabernet Sauvignon 30%
Availability (75cl bottles): 15,000
Ex-cellar price: 3.40 €
Currently converting to organic farming

3 - AOC Bergerac, Château Vari, 2005, red

Alcohol: 12.5% - Grape varieties: Merlot 70%, Cabernet Sauvignon 30%
Availability (75cl bottles): 3,000
Ex-cellar price: 3.10 €

4 - AOC Bergerac, Château Vari, 2010, white

Alcohol: 13.2% - Grape varieties: Sauvignon Blanc 100%
Availability (75cl bottles): 1,800
Ex-cellar price: 2.90 €
Currently converting to organic farming

5 - AOC Monbazillac, Château Vari, 2007, sweet

Alcohol: 13% - Grape varieties: Sémillon Blanc 85%, Sauvignon 10%, Muscadelle 5%
Availability (75cl bottles): 6,000
Ex-cellar price: 5.50 €

6 - AOC Monbazillac, Château Vari, Réserve du Château, 2005, sweet

Alcohol: 13% - Grape varieties: Sémillon 90%, Sauvignon 7%, Muscadelle 3%
Availability (75cl bottles): 3,600
Ex-cellar price: 10.70 €

STAND 48

Les Domaines du GIÉ des Grands Vins de Terroir

12, rue de Poinchy - 89800 Chablis - France

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Fax: 00 33 3 86 42 84 06
Website: <http://grandsvinsdeterroirs.voila.net>

**Looking for: Multiple grocers and
specialists/ Independent retailers/
Wholesalers/On Trade/Direct sales/
Importer-Agent**

A partnership of four family estates in Alsace, Chablis, Côte du Rhône and Bordeaux, each dedicated to making wines that best express their individual character: the fruit of Alsace, the minerality of Chablis, the richness of the Côte du Rhône and the finesse of the Bordeaux. The partnership was created in 1996 to export the wines of the three members more effectively.

1 - AOC Alsace, Riesling, Domaine Gocker, 2010, white

Alcohol: 13% - Grape varieties: Riesling 100%
Availability (75cl bottles): on request
Ex-cellar price: available on request

2 - AOC Alsace Pinot Gris, Domaine Gocker, 2010, white

Alcohol: 12% - Grape varieties: Pinot Gris 100%
Availability (75cl bottles): on request
Ex-cellar price: available on request

3 - AOC Alsace Gewurztraminer, Domaine Gocker, 2010, white

Alcohol: 12% - Grape varieties: Gewurztraminer 100%
Availability (75cl bottles): on request
Ex-cellar price: available on request

4 - AOC Chablis, Domaine de Beauvais, 2010, white

Alcohol: 12% - Grape varieties: Chardonnay 100%
Availability (75cl bottles): on request
Ex-cellar price: available on request

5 - AOC Chablis Premier Cru Fourchaume, Domaine de Beauvais, 2010, white

Alcohol: 13% - Grape varieties: Chardonnay 100%
Availability (75cl bottles): on request
Ex-cellar price: available on request

6 - AOC Côtes du Rhône, 2010, red

Alcohol: 14% - Grape varieties: Grenache 100%
Availability (75cl bottles): on request
Ex-cellar price: available on request

7 - AOC Sablet, 2010, red

Alcohol: 14% - Grape varieties: Grenache, Syrah

Availability (75cl bottles): on request

Ex-cellar price: available on request

8 - AOC Gigondas, 2010, red

Alcohol: 14% - Grape varieties: Grenache, Syrah

Availability (75cl bottles): on request

Ex-cellar price: available on request

9 - AOC Bordeaux, Entre-deux-Mers, Château Montlau, 2010, white

Alcohol: 12% - Grape varieties: Sémillon, Muscadelle, Sauvignon

Availability (75cl bottles): on request

Ex-cellar price: available on request

10 - AOC Bordeaux, Château Montlau, 2009, red

Alcohol: 12% - Grape varieties: Merlot, Cabernet

Availability (75cl bottles): on request

Ex-cellar price: available on request



Blind Date

Name

Company

Email

Telephone

Win a week end for two in Paris !

Because we are hopeless romantics at First Date for France we are offering you the chance to win a romantic weekend for two in Paris.

On selected producer's tables, there will be one «blind» wine, this will be the same as one of the wines that is already present on the table.

All you have to do is guess which one it is and you might have the chance to go to Paris.

Once you have tasted the blind wine, match this, to the wine featured in the catalogue and fill in the corresponding number in the form below:

The person with the most correct answers will have the opportunity to win a weekend in Paris.

**Stand
number**

**Wine
number**

Next →

**Stand
number**

**Wine
number**



Details of the prize

The prize will consist of 2 standard Eurostar tickets from London (St Pancras) to Paris. A 2-3 hotel in Paris; there will be one double room provided for the Friday and Saturday nights, and breakfast will be included.*

One gastronomic meal to the value of 200€.

The prize must be redeemed by June 30th 2012.

For all terms and conditions please visit: www.firstdateforfrance.com



**For more information
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